

## ***Meeting Minutes-February 19, 2014***

### **I. Call to order**

President Donna Bennett called to order the scheduled meeting of the Georgia Upstate Lakes Board of REALTORS at 10:00 a.m. on February 19, 2014 at Lavonia Depot in Lavonia, Georgia.

### **II. Roll call**

The following board of director members were present; Donna Bennett, Barbara Payne, Sheryl Mayo, Brooks Moorhead, Shelley Phillips, Michelle Grafton. Board A.E, Michele Dipert was also present. Betty Powell was absent due to family illness.

### **III. Financial Report**

At time of meeting no printed report was given. Barbara is working on compiling information and will email to all board members & A.E.

### **IV. Approval of minutes from last meeting**

January's meeting minutes was emailed to all attendees prior to meeting. These minutes were voted on and approved.

### **V. Committee Updates**

- a) General Membership Meetings & Awards Presentation will be March 19, 2014 at 11:45 am & held at The Gate Cottage in Toccoa, GA. Our sponsors will be Stephens Federal & Sanders, Ranck & Skilling. Approximately 60 have RSVP'd. Donna announced this year's awards will include Circle of Excellence recipients and REALTOR of the Year only to help keep cost down. The plan is to rotate every other year. Next years will include all other awards as did 2013 awards presentation. Michelle Grafton has spoken with sponsors about bringing goodies to hand out at the meeting. Michelle also spoke with cater about menu items. Menu has been set. Cost \$10.50 per person.
- b) Committee list with current and last year's committee members was past around for review. Donna asks for each board of director to take a committee to report updates back at board of directors meetings. She also asked for directors to help get these committees filled for 2014.
- c) New Member Orientation is set for January 26<sup>th</sup> at the Keller Williams office in Hartwell for all new members or existing members that have taken the orientation yet.

## **VI. Old Business**

- a) Member dues- There are a few members that haven't paid 2014 dues. Michele has spoken with some Brokers about the fees needing to be paid by February 2014 or the whole office would be affected.

## **VII. New business**

- a) Circle of Excellence plaques have been ordered. We have 10 members receiving this award. Decorations were discussed. Ideas of Grammy Award/Red Carpet theme from last year or St Patrick's Day theme since it was a close holiday. Shelley is going to contact Amy Coile about last year's decorations to reuse this year. Brooks, Shelley, Donna, Barbara, Sheryl & Michele Dipert are planning to meet at Keller Williams office in Hartwell to review and approve COE applications. Michele gave the report that only a few votes for REALTOR of the Year has come in. And we don't have the participation for nominates. Discussion of encouraging more members to participate with board activities.
- b) Sheryl Mayo gave a good report on her attendance at the GAR's Inaugural Meeting in Atlanta. She spoke of the classes and instructors that she enjoyed and thought would be good to schedule for upcoming board education sessions. She spoke with Brian Stephens and scheduled for him to teach an upcoming class on FHA 203(k) loans. That has been scheduled for April 16<sup>th</sup> at 9:30-12:30. Brian needs a class room that has projector & screen. Sheryl also mentioned tech hotline not being used per GAR's sources. Shelley suggested informing board members at each membership meeting with new a member benefit to help education members on resources that are available. March's meeting should be the Tech Hotline that available for all REALTORS regardless if business or personal, any tech help. Shelley suggested a Case Study class that Greg Dunns offers.
- c) Next Board of Directors Meeting will be March 12, 2014 at the same location, Lavonia Depot at 10:00 am.

## **VIII. Adjournment**

Donna Bennett adjourned the meeting at 11:45 am.

Minutes submitted by: Shelley Phillips, Secretary