

Board of Directors : Meeting Minutes- April 8, 2015

I. Call to order

Brooks Moorhead called to order the scheduled meeting of the Georgia Upstate Lakes Board of REALTORS at 10:07 a.m. on April 8, 2015 at Lavonia Depot in Lavonia, Georgia.

II. Roll call

Quorum present with the following board of director members were present; Brooks Moorhead, Betty Powell, Barbara Payne, Sheryl Mayo & Shelley Phillips. Board A.E., Michele Dipert, Tom Miller, Jill Botos, Angie Phagan & Maralee Ray. Not present was Donna Bennett & BJ Alexander.

Consent Calendar

1. Committee Reports
 - a. Jill Botos attended Professional Standards Training and reported what she learned. She is now trained for this position.
 - b. Shelley Phillips & Betty Powell reported from the ByLaw & Policy and Procedures Committee. Made suggestions for changes to Policy & Procedures
2. Fair Housing is For Everyone! It's the Law! Class is on April 22. Instructor Cathy McDaniel. Cost is \$25 for members, \$30 non-members. 3 hr CE credit. Class will be held at Lavonia Depot at no charge and will be from 9:30 am -12:30 pm. Currently have 30 people signed up.
3. The next General Membership meeting will be held on May 20th location, speaker, topic & caterer is undetermined at this time. Sponsor is United Community Bank, Tim Corneilson & Gordon Law Firm.

III. Approval of minutes from last meeting

March's meeting minutes was emailed to all board of directors prior to meeting. These minutes were voted on and approved.

IV. Finance / Treasurer's Report

Barbara submitted the treasurers report for March. Account balance as of March 31, 2015 is \$19,200.75. Treasurers' report was voted and approved. Barbara also submitted an updated budget report she is asking for an approval to amend the current budget. Barbara stated she will be reporting quarterly to show where we are at with our expense vs budget.

V. Approval of minutes from last meeting

March's meeting minutes was emailed to all board of directors prior to meeting. These minutes were voted on and approved.

VI. Presidents Report

GAR Video Conference update. Betty Powell spoke with several members to find a location central for setup. She spoke with Fort Oglesby and he agreed to allow setup in the Coldwell Banker office in Lavonia.

VI. AE's Report

1. GAR Convention in Savannah Sept 9-12

2. Michele is working on Core Standards this is due by April 30 to GAR & June 30 to NAR.
3. The 2015 Regional AE Conference will be held July 19-21 in Charlotte NC. Michele will be attending.
4. GAR Dues will increase in 2016 from \$73.00 to \$98.00

VII. Committee Updates

1. Strategic Planning – Shelley – Updating and will email the proposed changes to BOD members to review.
2. RPAC – Maralee – Game Night canceled due to being on track with our current goal. Currently we have raised \$1540 with our goal being \$2800.
3. Membership – Maralee – Working on new members, more affiliate members. Need more affiliates.
4. Awards – Donna – No update.
5. Policy & Procedures – Betty – Updates from meeting and suggestions on changes were submitted for Policy & Procedures. All changes voted & approved.
6. Education – Donna – No update.
7. Budget & Finance Committee – Barbara – Submitted an amendment to the budget. Voted & Approved.

VII. New Business

1. New REALTOR Andrea Wright with Keller Williams Lanier Partners & New Affiliate Athens First Bank & Trust, a division of Synovus has applied to become a member of GULBOR, both were voted and approved.
2. Next BOD meeting is set for May 13, 2015 at Lavonia Depot at 10:00.

VII. **Adjournment:** Meeting adjourned at 11:00 am.

Minutes submitted by: Shelley Phillips, Secretary. (Shelley had laptop present with no internet access strictly for typing minutes)