

Georgia Upstate Lakes Board of REALTORS

Board of Directors Meeting

February 18, 2016, 11:00 am

- I. In attendances was Laury Gardner, Michele Dipert, Melissa Smith, Betty Powell, Shelley Phillips, Maralee Ray, Tom Miller, Brooks Moorhead, Joann Bruner & Jill Botos. Absence was Angie Phagan. Quorum was present. Meeting called to order at 11:10 am.
- II. Consent Calendar
- a. Committee Reports:
- February 18 - General Membership Lunch Meeting at the Currahee Club will be sponsored by Oconee Federal and the Currahee Club. Guest Speaker will be Leslie Kopel, GAR's Governmental Programs Manager.
 - February 23 – Paragon Class from Georgia MLS at 9:30am at Rocky Ford Rec. Center in Carnesville. *Free. (*Currently we have 34 sign-ups)*
 - March 30 – New Closing Procedures CE Class taught by Cathy McDaniel at the Lavonia Depot. (9-noon) *\$25 for members and \$30 for non-members)*
 - April – *date & place to be determined.* Part II of Paragon Class from Georgia MLS. *\$25 for members and \$30 for non-members*
 - May 12 – Second part of his Safety class series, taught by Ken Malcom at the Lavonia Depot. (9-noon) *\$25 for members and \$30 for non-members*
 - July 20 – License Law CE Class taught by Cathy McDaniel at the Adult Learning Center in Hartwell. (9-noon). *\$25 for members and \$30 for non-members*
- III. January's BOD meeting minutes were approved with no additions or corrections.
- IV. Executive Committee Report
- a. President Elect Report
- 2016 Strategic Planning change voted and approved. An error was in the documents presented "Greater" was used instead of "Georgia".
 - Motion was made to use un-used funds from Jan 2016 GAR convention that remain in convention budget to be applied toward Melissa Smith, VP trip to attend the NAR Convention in Chicago. This will cover her flight to and from Chicago.
 - Shavon Quigley will be refunded her prorated portion of GULBOR dues. Her broker decided not to rejoin after Shavon had paid her membership.
 - Programming for Supra boxes is now available for the membership. All non-members will pay \$5.00 per box to be programmed.
- V. Finance / Treasurer's Report.
- a. Financing Statements were reviewed. Beginning balance as off 1/1/2016, \$33,932.01. With a Ending balance of \$23,647.94 on 1/31/2016.
- VI. AE's Report
- a. Profit and Loss on Contracts Class.
- | | |
|-----------|-------------------|
| DEPOSITS: | \$2,025.00 |
| EXPENSES: | <u>\$890.38</u> |
| PROFIT: | \$1,134.62 |

- b. SupraKey has been installed at Michele's house.
- c. The 2015 Circle of Excellence Nominations :

Susan Hart	Above All Realty
Reese Oglesby	Coldwell Banker Fort Realty
Sherry Wheeler	Coldwell Banker Fort Realty
Georgeanna White	Coldwell Banker Fort Realty
Jeanna Foley	Coldwell Banker Fort Realty
Michael Miller	Keller Williams Lanier Partners
Tom Miller	Keller Williams Lanier Partners
Donna Bennett	Keller Williams Lanier Partners
Julie Haley	Property Source Pros
Shelley Phillips	Remax Classic
Maralee Ray	Remax Classic
Carol Cleveland	Remax Classic
Michelle Ivestor	Talan Properties LLC

VII. Committee / Workgroup / Task Force Reports

- a. RPAC Committee- Maralee Ray will be reimbursed for expenses she had for RPAC. Amount was less than \$200

VIII. Unfinished Business - None

IX. New Business

- a. New Affiliate Member – Mak McAllister with Bross, McAllister & Williams, L.L.C. in Duluth. Motion made and accepted.
- b. New Secondary Member – Gail Sartain with Bella Realty Group motion made and accepted.

X. Meeting adjourned at 11:36 am.

Next BOD meeting will take place on March 9th, 2016 at Holiday Inn in Lavonia.