

## **Board of Directors: Meeting Minutes – January 11, 2017**

Melissa Smith called to order the scheduled meeting of the Georgia Upstate Lakes Board of REALTORS® at 10:00 a.m. on January 11, 2017 at the Holiday Inn in Lavonia, Georgia. A quorum was present with the following board of director members present: Melissa Smith, Shelley Phillips, Joni Ingram, BJ Alexander, Betty Powell, Jodi Bullard, Maralee Ray, JoAnn Bruner, Linda Barrett and Crystal Garner. Laury Gardner was absent.

### **I. Calendar Updates**

- January 18, 2017- The 2017 Contracts CE Class, taught by Tom Gillett at Adult Learning Center is Hartwell. Cost \$35 for members / \$40 for non-members. We have 63 spots reserved. Snack and water sponsor will be Homestar.
- February 13-16, 2017 GAR 2017 Inaugural & Legislative Conference & Expo in Atlanta
- February 22, 2017- General Membership Lunch and Circle of Excellence awards
- March 31-April 2, 2017- National Land Conference in Charlotte, N.C.

### **II. December minutes from last meeting**

December meeting minutes were emailed to all board of directors prior to meeting. The minutes were voted on and approved.

### **III. Treasurers Report**

B.J. Alexander submitted the treasurers report for December, 2016. The ending account balance as of December 31, 2016 was \$40,714.41. The December Treasurers' report was voted and approved.

### **IV. AE's Report**

2016 Circle of Excellence Forms has been emailed to brokers. Deadline for nominations and support materials is February 1, 2017. Will review after next board meeting.

### **V. Committee / Workgroup / Task Force Reports**

New 2017 Board of Director members welcomed.

Reports given by each chair and committees discussed.

### **VI. New Business**

**New Members:** Voted and Approved

**Primary Member:** Elisabeth (Lisa) Topping with Coldwell Banker Fort Realty

**Secondary Member:** Matthew Meeks, Broker at Keller Williams Lanier Partners

**Affiliate Member:** Eric Hotel with Home-Spect Services, LLC, Ryan King and Morgan Adams with Ag Georgia Farm Credit, ACA.

**Next BOD Meeting** will be held on February 8, 2017 at 10am at the Holiday Inn in Lavonia

**Adjournment:** Meeting adjourned at 11:00 a.m.

**Minutes submitted by:** Joni Ingram