

Georgia Upstate Lakes Board of REALTORS®

P. O. BOX 970, HARTWELL, GA. 30643

President Melissa Smith
President Elect Shelley Phillips
Secretary Joni Ingram
Treasurer BJ Alexander
Hart Co. Director Betty Powell
Stephens Co. Director Jodi Bullard
Franklin Co. Director Maralee Ray
Director at Large JoAnn Bruner
Director at Large Linda Barrett
Director at Large Crystal Garner
Laury Gardner, Past President
Michele Dipert, Board A.E.

Board of Directors: Meeting Minutes – March 8, 2017

Melissa Smith called to order the scheduled meeting of the Georgia Upstate Lakes Board of REALTORS® at 10:02 a.m. on March 8, 2017 at the Holiday Inn in Lavonia, Georgia. A quorum was present.

I. Calendar Updates

- March 22-2017 GAR Contracts – Amendments, Exhibits and Special Stipulations at the Lavonia Community Center.
- April 17 or 24 Membership Lunch & Bingo. Details **TBD**
- June 7, 2017 – Region 5 Roundtable Discussion. Location TBD

II. February minutes

- February meeting minutes were emailed to all board of directors prior to meeting. The minutes were corrected, voted on and approved.

III. Treasurers Report

- B.J. Alexander submitted the treasurers report for February 2017. The ending account balance as of February 28, 2017 was \$27,598.65. The February Treasurers' report was voted on and approved.

IV. AE's Report

- All 2013-2016 NAR Code of Ethics requirements have been completed by GULBOR members.
- Not paid yet -- 2017 Membership Dues:
 - Bross, McAllister & Williams, L.L.C. – Affiliate member
 - United Community Bank –Affiliate member
 - Angel Cronic – Secondary member
 - Susan Hill – Primary member
- On February 22, 2017, the General Membership Lunch and Circle of Excellence awards were held. After everything was paid, we had a loss of \$33.05.

2016 Member Awards:

REALTOR® Member of the year, **Maralee Ray**, *RE/MAX Classic*

Volunteer Member of the year, **Betty Powell**, *Coldwell Banker Fort Realty*

Affiliate Member of the year, **Trowell Jernigan**, *Element Funding*

Rookie Member of the year, **Jessica Brown**, *RE/MAX Classic*

President's Award, **Melissa Smith**, *RE/MAX Classic*

2016 Circle of Excellence Winners:

Donna Bennett, Keller Williams Lanier Partners -- Over 1 million in closed transactions

Betty Powell, Coldwell Banker Fort Realty -- Over 1 million in closed transactions

Jill Botos, Coldwell Banker Fort Realty -- Over 1 million in closed transactions

Angie McGee, Hartland Farm and Home Realty LLC -- Over 1 million in closed transactions

Susan Hart, Above All Realty -- Over 1 million in closed transactions

Maralee Ray, RE/MAX Classic -- Over 1 million in closed transactions
Carol Cleveland, RE/MAX Classic -- Over 1 million in closed transactions
Belinda J. Alexander, RE/MAX Classic -- Over 1 million in closed transactions
Sherry Wheeler, Coldwell Banker Fort Realty -- Over 2 million in closed transactions
Patricia Weaver, Land & Lake Realty -- Over 2 million in closed transactions
Michael Miller, Keller Williams Lanier Partners -- Over 3 million in closed transactions
Jeanna Foley, Coldwell Banker Fort Realty -- Over 3 million in closed transactions
Georgeanna White, Coldwell Banker Fort Realty -- Over 3 million in closed transactions
Shelley Phillips, RE/MAX Classic -- Over 3 million in closed transactions
Reese Oglesby, Coldwell Banker Fort Realty -- Over 4 million in closed transactions
Shelby Martin, Keller Williams Lanier Partners -- Over 6 million in closed transactions
Tom Miller, Keller Williams Lanier Partners -- Over 10 million in closed transactions

V. Committee / Workgroup / Task Force Reports

- Reports given by each chair and committees discussed.
- Our RPAC Goal for 2017 is \$2,875. We have raised \$1117.19 as of 2/28/17.

VI. New Business

No new business

Next BOD Meeting will be held on April 12, 2017 at 10am in Lavonia at either the Holiday Inn or Hampton Inn

Adjournment: Meeting adjourned at 10:30 a.m.

Minutes submitted by: Joni Ingram