

## **Board of Directors: Meeting Minutes – December 14, 2016**

Laury Gardner called to order the scheduled meeting of the Georgia Upstate Lakes Board of REALTORS® at 10:05a.m. on December 14, 2016 at the Holiday Inn in Lavonia, Georgia. A quorum was present with the following board of director members present; Laury Gardner, Betty Powell, Jill Botos, JoAnn Bruner, Melissa Smith, Brooks Moorhead, Tom Miller and Board A.E., Michele Dipert. Unable to attend meeting were Dykes Dalrymple, Millie Broussard, Maralee Ray and Shelley Phillips.

### **I. Calendar Updates**

- December 14 – New Member Orientation at 11:45am.
- December 15 - Holiday Party from 5-8pm at the Holiday Inn in Lavonia.
- January 18 – The 2017 Contracts CE Class, taught by Tom Gillett at Adult Learning Center is Hartwell. Cost \$35 for members / \$40 for non-members. We have 42 spots already reserved.
- February 13-16, 2017 GAR 2017 Inaugural & Legislative Conference & Expo in Atlanta
- March 31-April 2, 2017: National Land Conference in Charlotte, N.C.

### **II. November minutes from last meeting**

November's meeting minutes were emailed to all board of directors prior to meeting. The minutes were voted on and approved with a small fix, that Brooks Moorhead was in attendance at the November meeting.

### **III. Treasurers Report**

Tom Miller submitted the treasurers report for November 2016. The ending account balance as of November 30, 2016 was \$19,435.22. The November Treasurers' report was voted and approved.

### **IV. AE's Report**

- Jill Botos will fill the second Professional Standards appointment.
- 2016 Circle of Excellence Forms were emailed out Brokers. A reminder will be sent out. Deadline is February 1, 2017. A review of all forms will take place around February 7th.

### **V. Committee / Workgroup / Task Force Reports**

- RPAC update: We have \$319.08 raised toward the 2017 RPAC goal.
- GULBOR Holiday Party updates were presented by Laury Gardner and Melissa Smith.
- The installation of the new board will be done by Christy Conway from Georgia REALTORS®.

### **VI. New Business**

#### **New Members**

- Autumn Cheek, Hammock Realty North Georgia
- Robin Johnson, Lake Hartwell Land and Homes
- Tracy Johnson, Lake Hartwell Land and Homes
- Michael Smith, Property Source Pros

Melissa Smith requested permission from the board to attend the Leadership Training in 2017. The cost for the board is \$650 however it will be totally reimbursed upon completion of the course. This was voted on and approved.

Next BOD Meeting will be held on January 11, 2017 at 10am in Lavonia at either the Holiday Inn or Hampton Inn.

Adjournment: Meeting adjourned at 10:50 a.m.

Minutes submitted by: Michele Dipert, AE.