

Georgia Upstate Lakes Board of REALTORS

Board of Directors Meeting

March 9, 2016, 10:00 am

- I. In attendances was Laury Gardner, Michele Dipert, Melissa Smith, Betty Powell, Shelley Phillips, Maralee Ray, Tom Miller, Brooks Moorhead, Joann Bruner & Angie Phagan. Absence was Jill Botos. Quorum was present. Meeting called to order at 10:05 am.
- II. Consent Calendar
 - a. Committee Reports:
 - March 30 – New Closing Procedures CE Class taught by Cathy McDaniel at the Lavonia Depot. (9-noon) \$25 for members & \$30 for non-members). *As of 3/7/16 we have 30 people signed up for this class.
 - April 20 – Awards / General Membership Meeting and Luncheon at the Franklin Springs City Hall Community Room. Jessica Moorhead has approached Homestar and Bross, McAllister, & Williams, LLC about sponsoring.
 - April (Sometime after April 18th) Part II of Paragon Class from Georgia MLS. \$25 for members & \$30 for non-members
 - May 12 – Second part of his Safety class series, taught by Ken Malcom at the Lavonia Depot. (9-noon) \$25 for members & \$30 for non-members
 - July 20 – License Law CE Class taught by Cathy McDaniel at the Adult Learning Center in Hartwell. (9-noon). \$25 for members & \$30 for non-members
- III. February's BOD meeting minutes were approved with no additions or corrections.
- IV. Executive Committee Report
 - a. President Elect Report
 - Discuss accounting possibilities for GULBOR. Looking to use QuickBooks or something comparable. Still considering all options.
 - Board will not be using debit card any longer
- V. Finance / Treasurer's Report.
 - a. Financing Statements were reviewed. Beginning balance as off 2/1/2016, \$23,647.94. With a Ending balance of \$22,078.93 on 2/29/2016.
- VI. AE's Report
 - a. Professional Standards Training is available online for anyone who would like to take it.
 - b. 2016 Regional AE Conference will be July 17-19 in Augusta, GA. Michele will be attending this.
 - c. Audit of Circle of Excellence packets will be on March 24 at 9:30am at Homestar in Hartwell. (Audit team: Laury Gardner, Melissa Smith and Susan Corley)

- d. Michele will be heavily involved in completing the 2016 Core Standards – due April 30, 2016, plus getting the Accounting Compilation
- e. Spring Orientation for new members – need location.
- f. Profit and Loss on GULBOR Membership Lunch from 2/18/16
EXPENSES: \$1,117.64 Currahee Club -total included tax, tip
Sponsor: \$ 900.00 Oconee Federal

Loss \$ 217.64

VII. Committee / Workgroup / Task Force Reports

- a. RPAC Committee- RPAC – raised \$710 in February Year to date raised \$1,110

VIII. Unfinished Business - None

IX. New Business

- a. New Secondary Out of State Member – Marc Wilson, Broker for Currahee Club. Motion made and accepted.
- b. New Affiliate Member – Aaron Blomberg, for Land & Lake Surveying motion made and accepted.

X. Meeting adjourned at 10:26 am.

Next BOD meeting will take place on April 13th, 2016 at Holiday Inn in Lavonia.

Submitted by Shelley Phillips, secretary