

Georgia Upstate Lakes Board of REALTORS

Board of Directors Meeting

April 13, 2016, 10:00 am

- I. In attendances was Laury Gardner, Michele Dipert, Melissa Smith, Betty Powell, Shelley Phillips, Maralee Ray, Tom Miller, Brooks Moorhead, Joann Bruner, Jill Botos, Angie Phagan. Missing Dykes . Quorum was present. Meeting called to order at 10:06 am.
- II. Consent Calendar
 - a. Committee Reports:
 - *April 20th – Awards/General Membership meeting & luncheon. Franklin Springs City Hall Community Room. Homestar will sponsor and Bross, McAllister & Williams LLC. Mike Dickson GAR Region 5 Director will be attending. As of today, 49 People have RSVP'd*
 - *April – date & place to be determined. Part II of Paragon Class from Georgia MLS. \$25 for members and \$30 for non-members*
 - *May 12 – Second part of his Safety class series, taught by Ken Malcom at the Lavonia Depot. (9-noon) \$25 for members and \$30 for non-members. Really need to push class to make the cost of class.*
 - *July 20 – License Law CE Class taught by Cathy McDaniel at the Adult Learning Center in Hartwell. (9-noon). \$25 for members and \$30 for non-members. As of today we have 14 people RSVP'd*
- III. March's BOD meeting minutes were approved with no small error corrections.
- IV. Executive Committee Report
 - a. President Elect Report

Motion was made and approved to start using QuickBooks as the boards accounting software.
- V. Finance / Treasurer's Report.
 - a. Financing Statements were reviewed. Beginning balance as off 3/1/2016, \$22,078.93. With a Ending balance of \$22,571.54 on 3/31/2016.
- VI. AE's Report
 - a. Profit and Loss on Contracts Class.

DEPOSITS:	\$775.00
EXPENSES:	<u>\$413.00</u>
PROFIT:	\$362.00
 - b. Michele informed all BOD of the new app that Hartwell DDA has created. MyHartwell app. They will have a real estate icon as well.
- VII. Committee / Workgroup / Task Force Reports
 - a. RPAC Committee- Maralee Ray reported we are at \$1100.00 with a goal of \$2800.00
 - b. Awards Banquet next year – Tom made a suggestion and discussion was had about Awards banquet being in February or Awards banquet earlier than April.

VIII. Unfinished Business - None

IX. New Business

- a. New Affiliate Member Pam Wright with Oconee Federal Savings & Loan Association. Motion made and accepted.
- b. New Primary Member – Jodi Bullard with Hammock Realty & Christy Finley with RE/MAX Classic. Motion made and accepted.

X. Meeting adjourned at 10:32 am.

Next BOD meeting will take place on May 11th, 2016 at Holiday Inn in Lavonia.