

Georgia Upstate Lakes Board of REALTORS

Board of Directors Meeting

August 10, 2016, 10:00 am

- I. In attendances was Michele Dipert, Melissa Smith, Shelley Phillips, Maralee Ray, Tom Miller, Brooks Moorhead, Laury Gardner, Betty Powell. Missing Angie Phagan, Jill Botos & Joann Bruner . Quorum was present. Meeting called to order at 10:09 am.
- II. Consent Calendar:
 - July 20 – License Law CE Class taught by Cathy McDaniel. We made \$563.64
 - August 16 – General Membership lunch meeting at PING’s in Toccoa. This is on a Tuesday. We have 58 RSVP’s.
 - October 20 – North Georgia Technical College. This date is tentative but Jessica Moorhead is looking at it for the Vendor Fair.
- III. July’s BOD meeting minutes were approved.
- IV. Executive Committee Report
- V. Finance / Treasurer’s Report.
 - a. Financing Statements were reviewed. Beginning balance as off 7/1/2016, \$19,158.18. With a Ending balance of \$18,246.04 on 7/31/2016. Reviewed, voted and approved.
- VI. AE’s Report
 - a. Melissa Smith is attending the NAR Leadership Summit in Chicago on August 22- 23, 2016
 - b. GAR Annual Conference is held in Destin, FL on Sept 7-10, 2016. Laury Gardner, Shelley Phillips & Maralee Ray will be attending and voting at the Director Meeting on Saturday.
 - c. GAR Leadership Development Conference in Macon on Oct. 19-20, 2016
- VII. Committee

Workgroup / Task Force Reports

- a. RPAC – Year to date raised \$1,690 as of August 5, 2016
 - b. NAR approved an increase in the RPAC fundraising goal from \$4.77 to \$6.36 per member
- VIII. Unfinished Business - None
 - IX. New Business
 - a. 1 New members were voted and approved.
 1. Jessica Brown as REALTOR® member
 - X. Meeting adjourned at 11:13 am.

Next BOD meeting will take place on September 14, 2016 at Holiday Inn or Hampton Inn.